

**Socorro Independent School District  
Fine Arts Uniforms, RFP No. E2002E**

**Awarded: August 20, 2019 Effective: September 20, 2019 2nd Extension Expires: September 19, 2022**

**Awarded Amount and Term: \$90,000.00 1-year with two 1-year extension options**

<b>Company Name</b>	<b>Fred J. Miller Inc.</b>	<b>Jimmy Olivas Uniforms</b>	<b>Leapin' Leotards</b>	<b>Southeastern Performance Apparel (Southeastern Career Apparel)</b>
S.I.S.D. Vendor Number	<b>104867</b>	<b>101615</b>	<b>117178</b>	<b>101060</b>
Company Contact	Mike N. Miller	Jaime Olivas	Jim Price	Pete Weeks
Address	8765 Washington Church Road	600 Cinnamon Teal Circle;	5320 Gulfton Dr. #1	142 S. Woodburn Dr.
City, State ZipCode	Miamisburg, OH 45342	El Paso, TX 79932	Houston, TX 77081	Dothan, AL 36305
Phone	800-444-3524	(915) 204 24-62	713.432.0202	800-239-6294
Fax	877-356-3291	(915) 858-6711	713.661.1018	800-239-1576
Email	mike.miller@fjminc.com	jolivas11@elp.rr.com	service@leapinleos.com	pweeks@sepapparel.com
Website	www.fjminc.com	N/A	www.leapinleos.com	www.sepapparel.com
Business Hours	8 to 5 Eastern Time Zone	9 am to 5 pm Mountain Time	9-5	8:00am to 5:00pm Central M-F
DUNS Number	N/A	N/A	NA	118036078
Company Quote or Reference	N/A	N/A	NA	n/a
Warranty Period	Depends on Items Ordered	30 DAYS.	no warranty on clothing items	3 years against defect or material under normal wear and care conditions.
Return Policy	There are no returns to custom made items. In stock items you have 30 days.	with manufacturer's return authorization.	A. Briefs, body stockings, hot shorts, tights, earrings and dancewear with attached briefs cannot be returned due to health laws. B. Custom garments cannot be returned. C. Monogrammed items cannot be returned. D. Shoes must be in re-stockable condition.	Returns for Exchange or Credit within 30 days of purchase. Speciality items are not returnable unless quality issues are present.
Vendor Pays S&H	No	Yes	Yes	No
Delivery	Depends on Items Ordered	Immediate to 90 DAYS.	4-6 weeks	35 days after receipt of PO
Deviations	We do charge shipping. It depends on the quantity and items ordered.	NONE.	None	7% of order subtotal for UPS Ground Service shipping.

**Socorro Independent School District  
Fine Arts Uniforms, RFP No. E2002E**

**Awarded: August 20, 2019 Effective: September 20, 2019 2nd Extension Expires: September 19, 2022**

**Awarded Amount and Term: \$90,000.00 1-year with two 1-year extension options**

<b>Company Name</b>	<b>Stage Accents (Intermedia Inc.)</b>	<b>Stanbury Uniforms, Inc.</b>	<b>The Mariachi Connection, Inc.</b>	<b>Varsity Spirit Fashion &amp; Supplies, LLC (Varsity Brands Holding Co., Inc.)</b>
S.I.S.D. Vendor Number	<b>110828</b>	<b>110927</b>	<b>100603</b>	<b>109551</b>
Company Contact	Lisa Hone	Steve Roberts	Josie G Benavidez	Cecelia Patroliia, Bid Coordinator
Address	234 Industrial Parkway Suite A	108 Stanbury Industrial Drive,	2106 W Commerce St.	6745 Lenox Center Ct., Ste. 300Memphis,
City, State ZipCode	Northvale NJ 07647	Brookfield, Missouri 64628	San Antonio, TX. 78207	TN 38115
Phone	201-750-2600 Ext. 201	800-826-2246	2102713655	800-533-8022 x5921
Fax	201-750-2601	660-258-5781	210-271-3654	No Fax - Email Please
Email	customerservice@stageaccents.com	stanbury.bids@shighway.com	orders@mariachiconnection.com	oebids@varsity.com
Website	www.stageaccents.com	www.stanbury.com	www.mariachiconnection.com	www.varsity.com
Business Hours	9am to 5pm eastern time/weekdays	Monday- Friday 8:00 A.M.-4:30 P.M., Central Time Zone	M-F 10:00 am - 6:00 pm Sat 10:00 am- 4:00 pm Sunday Closed Central Time	Central Time Zone / 8am - 5pm Monday - Friday
DUNS Number	N/A	10-252-2356	07-246-850	099058307
Company Quote or Reference	N/A	N/A	N/A	19-6653
Warranty Period	merchandise is guaranteed for 1 year if it is a manufacturing defect	See attached for Company Lifetime Limited Warranty	90 days	Varsity does not have a general warranty for all items but we do stand behind the value and durability of our product. With proper care, items have been know to last for many sport seasons.
Return Policy	returns are accepted within 30 days of receipt with a 10% restocking fee/exchanges are accepted within 30 days of receipt	No returns on any custom made items.	NO Refunds given. Store Credit or exchange will be issued with receipt, within 7 business days. Shipping Charges will not be refunded.	All in-stock items may be exchanged or returned within 30 days after the receipt of merchandise, please call 1.800.533.8022 for assistance. Made-to- order item are not eligible for return unless they are defective. This includes poms, made-to-order
Vendor Pays S&H	No	Yes	No	Yes
Delivery	1 to 8 weeks depending on item ordered	150-180 calendar days	In-stock items will be shipped same business day as long as order is received before 4:00pm. Orders received after 4:00pm, will be shipped next business day. Custom ordered items will be shipped as soon as they are completed.	30-75 Days. Delivery depends on when the order is Received/Processed and Availability
Deviations	free shipping on order \$500+	N/A	Freight is billed as a separate line item based on weight, dimensions, service and zip code of delivery.	None

Selected Vendor	Line 1: Lot I Formalwear: Catalog Discount - Long Formal Wear Dress must be appropriate for formal concert wear. Skirt must be floor length, washable in Satin polyester, polyester, or velvet type material. Dress can be in a variety of colors or styles. Size must range from XS to 4XL.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
ber 20, 2019	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concertattire.com; www.styleplusband.com; www.dshowcase.com.	No
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	Line 2: Lot I Formalwear: Catalog Discount - Short Formal Wear Dress must be appropriate for formal stage performances. Dress must be washable in Satin polyester, polyester, or velvet type material. Dress can be in a variety of colors or styles. Size must range from XS to 4XL.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concertattire.com; www.styleplusband.com; www.dshowcase.com.	No
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	Line 3: Lot I Formalwear: Catalog Discount - Women's Top must be appropriate for stage performances. Top can be sequined or plain. Top must be washable in Satin polyester, polyester, or velvet type material. Top can be in a variety of colors or styles. Size must range from XS to 4XL.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concertattire.com; www.stylplusband.com; www.dshowcase.com.	No
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	Line 4: Lot I Formalwear: Catalog Discount - Women's Bottom must be floor length in black. Skirt or Palazzo pant, elastic waist in polyester. Must be washable. Size must range from XS to 4XL.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concertattire.com; www.styleplusband.com; www.dshowcase.com.	No
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	Line 5: Lot I Formalwear: Catalog Discount - Garment Bags: Garment Bag in Tuxedo and/or Long Formal Wear can be in a variety of colors. Sizes must range from Small to Large.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concerattire.com; www.styleplusband.com; www.dshowcase.com.	No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	6: Lot I Formalwear: Catalog Discount - Tuxedo Set with pant, coat and tie. Size must range from S to 4XL.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concertattire.com www.styleplusband.com; www.dshowcase.com.	No
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	Line 7: Lot I Formalwear: Catalog Discount - Tuxedo Shirt. Size must range from S to 4XL.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concertattire.com; www.styleplusband.com; www.dshowcase.com.	No
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	Line 8: Lot I Formalwear: Catalog Discount - Tuxedo Pant. Size must range from S to 4XL.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concerattire.com; www.styleplusband.com; www.dshowcase.com.	No
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	Line 9: Lot I Formalwear: Catalog Discount - Tuxedo Coat. Size must range from S to 4XL.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Quantity Discount
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concertattire.com; www.styleplusband.com; www.dshowcase.com.	No
✓	Fred J. Miller Inc.	1	EA	0%		No
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%		No
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		Yes

Selected Vendor	Line 10: Lot I Formalwear: Catalog Discount Fine Arts Formal Wear - All other items not list above.				
	Name	QTY	UOM	Percent Off	Note to Buyer
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. www.concertattire.com; www.styleplusband.com; www.dshowcase.com.
✓	Fred J. Miller Inc.	1	EA	0%	
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0%	
✓	Stage Accents (Intermedia Inc.)	1	EA	0%	

**Lot II: Specialized Section, Both vendors are awarded. Quoted will be required from both vendors and samples as needed.**

Selected Vendor	Line 11: Lot II: Mariachi Uniforms - Traje/Suit with greca Men's (pants). Fabric for suits/traje should be a wool gabardine blend. Greca should entered as suede and embroidery.						
	Name	QTY	UOM	Unit Price	Extended	Note to Buyer	Delivery Days
✓	The Mariachi Connection, Inc.	1	EA	\$275.00	\$275.00		8-12 wks once all measurements and P.O.'s are submitted. (May take longer for custom designs i.e. School Logo's)
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS..
✓	The Mariachi Connection, Inc. (Alt 1)	1	EA	\$435.00	\$435.00	Mariachi Suit Model#T06 Traje De Greca 3 piece Medium	8-12 wks once all measurements and P.O.'s are submitted. (May take longer for custom designs i.e. School Logo's)

Selected Vendor	Line 12: Lot II: Mariachi Uniforms - Traje/Suit with greca Women's (skirt). Fabric for suits/traje should be a wool gabardine blend. Greca should entered as suede and embroidery.						
	Name	QTY	UOM	Unit Price	Extended	Note to Buyer	Delivery Days
✓	The Mariachi Connection, Inc.	1	EA	\$275.00	\$275.00		8-12 wks once all measurements and P.O.'s are submitted. (May take longer for custom designs i.e. School Logo's)
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.
✓	The Mariachi Connection, Inc. (Alt 1)	1	EA	\$435.00	\$435.00	Mariachi Suit Model#T06 Traje De Greca 3 piece Medium	8-12 wks once all measurements and P.O.'s are submitted. (May take longer for custom designs i.e. School Logo's)

Line 13: Lot II: Mariachi Uniforms - Traje/Suit with gala/botonadura Men's (pants). Fabric for suits/traje should be a wool gabardine blend.							
Selected Vendor	Name	QTY	UOM	Unit Price	Extended	Note to Buyer	Delivery Days
✓	The Mariachi Connection, Inc.	1	EA	\$185.00	\$185.00		8-12 Weeks Once all measurements and P.O.'s are submitted.
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.
✓	The Mariachi Connection, Inc. (Alt 1)	1	EA	\$235.00	\$235.00	Mariachi Suit Model#T02 Trade De Gala Semi-Pro	8-12 wks once all measurements and P.O.'s are submitted.

Line 14: Lot II: Mariachi Uniforms - Traje/Suit with gala/botonadura Women's (skirt). Fabric for suits/traje should be a wool gabardine blend.							
Selected Vendor	Name	QTY	UOM	Unit Price	Extended	Note to Buyer	Delivery Days
✓	The Mariachi Connection, Inc.	1	EA	\$185.00	\$185.00		8-12 Weeks Once all measurements and P.O.'s are submitted.
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.
✓	The Mariachi Connection, Inc. (Alt 1)	1	EA	\$235.00	\$235.00	Mariachi Suit Model#T02 Trade De Gala Semi-Pro	8-12 wks once all measurements and P.O.'s are submitted.

Line 15: Lot II: Mariachi Uniforms - Camisa: Corposal/Charro Style							
Selected Vendor	Name	QTY	UOM	Unit Price	Extended	Note to Buyer	Delivery Days
✓	The Mariachi Connection, Inc.	1	EA	\$29.95	\$29.95		4-6 wks Once all measurements and P.O.'s are submitted.
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.

Line 16: Lot II: Mariachi Uniforms - Camisa: Bordado Style							
Selected Vendor	Name	QTY	UOM	Unit Price	Extended	Note to Buyer	Delivery Days
✓	The Mariachi Connection, Inc.	1	EA	\$35.00	\$35.00		4-6 Weeks Once all measurements and P.O.'s are submitted.
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.

Line 17: Lot II: Mariachi Uniforms - Catalog Discount: Traje/Suit with greca (in both styles) Men and Women. Fabric for suits/traje should be a wool gabardine blend. Greca should entered as suede and embroidery.						
Selected Vendor	Name	QTY	UOM	Percent Off	Note to Buyer	Delivery Days
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.
✓	The Mariachi Connection, Inc.	1	EA	0%		8-12 Weeks Once all measurements and P.O.'s are submitted.

Line 18: Lot II: Mariachi Uniforms - Catalog Discount: Traje/Suit with gala/botonadura (in both styles) Men and Women. Fabric for suits/traje should be a wool gabardine blend.						
Selected Vendor	Name	QTY	UOM	Percent Off	Note to Buyer	Delivery Days
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.
✓	The Mariachi Connection, Inc.	1	EA	0%		4-6 Weeks Once all measurements and P.O.'s are submitted.

Line 19: Lot II: Mariachi Uniforms - Catalog Discount: Camisa - all styles.						
Selected Vendor	Name	QTY	UOM	Percent Off	Note to Buyer	Delivery Days
✓	The Mariachi Connection, Inc.	1	EA	10%		4-6 Weeks Once all measurements and P.O.'s are submitted.
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.

Line 20: Lot II: Mariachi Uniforms - Catalog Discount on all Mariachi accessories to include but not limited to; sombreros, ties, belts, etc.						
Selected Vendor	Name	QTY	UOM	Percent Off	Note to Buyer	Delivery Days
✓	The Mariachi Connection, Inc.	1	EA	10%		4-6 Wks Once all measurements and P.O.'s are submitted.
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5%-15% discount. By individual quote.	60 TO 120 DAYS.



Selected Vendor	Line 21: Lot III: Catalog Discount on all other uniforms and apparel to include but not limited to choir, flags, dance, etc.					
	Name	QTY	UOM	Percent Off	Note to Buyer	Delivery Days
✓	Stanbury Uniforms, Inc.	1	EA	0%	Catalog reflects a 10% discount.	150-180 Calendar Days
✓	Leapin' Leotards	1	EA	0%		4-6 weeks
✓	Varsity Spirit Fashion & Supplies, LLC (Varsity Brands Holding Co., Inc.)	1	EA	0%	Catalog Bid Discount = FREE SHIPPING DISCOUNT for All orders placed under this bid. Please see 2019 VSF Online Catalog at <a href="https://files.varsity.com/2019_VSF_Catalog/index.html">https://files.varsity.com/2019_VSF_Catalog/index.html</a>	30-75 Days depending on when the order is Received/Processed and Availability
✓	Fred J. Miller Inc.	1	EA	0%		Depends on items ordered.
✓	Jimmy Olivas Uniforms	1	EA	5-15%	5% TO 15% DISCOUNT. <a href="http://www.concertattire.com">www.concertattire.com</a> ; <a href="http://www.stylplusband.com">www.stylplusband.com</a> ; <a href="http://www.dshowcase.com">www.dshowcase.com</a> .	IMMEDIATE TO 6 WEEKS.
✓	Stage Accents (Intermedia Inc.)	1	EA	0%		1 to 8 weeks depending on item ordered