

<p style="text-align: center;"><b>Socorro Independent School District</b>  <b>Visual Performing Arts Supplies and Accessories, RFP No. E2305</b>  <b>Awarded: July 26, 2022 Effective: August 21, 2022 Expires: August 20, 2024</b>  <b>Awarded Amount and Term: \$250,000.00 2-years with one 1-year extension option</b></p>				
<b>Company Name</b>	<b>Aves Audio Visual Systems, Inc.</b>	<b>Barbizon Light of Texas</b> (Barbizon Light of the Rockies)	<b>Blick Art Materials</b> (Blick Art Materials, LLC)	<b>Dance Designs</b> (Sandra L Welch)
S.I.S.D. Vendor Number	<b>100222</b>	<b>101011</b>	<b>104005</b>	<b>105317</b>
Company Contact	Cynthia Rademacher	Derry D Hirsch	Emily Weaver	Sandra Welch
Address	P.O. Box 500	8269 E. 23rd Ave - Ste 111, Denver, CO	PO Box 1267,	927 Reynolds St.,
City, State ZipCode	Sugar Land, TX 77487	80238	Galesburg, IL 61402	El Paso, Texas 79903
Phone	281-295-1300	719-687-9426	800-704-7744	915-564-5626
Fax	281-295-1311	N/A	800-621-8293	None
Email	sales@avesav.com	dhirsch@barbizon.com	contracts@dickblick.com	swelch@dancedesigns.us
Website	www.avesav.com	www.barbizon.com	www.dickblick.com	www.dancedesigns.us
Business Hours	8 a.m. to 5p.m. Monday-Friday	Monday-Friday- 8 AM-5 PM - Mountain time	7 am - 5pm CT	12:00 a.m. to 6:00 p.m. Mountain Time Zone
DUNS Number	102681046	84-970-2654	079360972	None
Company Quote or Reference	N/A	N/A	QD20000	None
Warranty Period	The warranty is covered by the Manufacturer.	Warranty periods vary based on individual manufacturers policy	Blick will refund the full merchandise value up to one year from the time of purchase, exclusions apply. Please see attached Blick Returns.	Exchanges Only within 30 days of receipt of items.
Return Policy	Returns are handled on a case-by-case basis.	Return policy will be reviewed on a case by case basis	Blick will refund the full merchandise value up to one year from the time of purchase, exclusions apply. Please see attached Blick Returns.	Exchanges Only within 30 days of receipt of items. Exception only if wrong item was delivered or item is defective.
Vendor Pays S&H	Yes	Yes	No	Yes
Delivery	7-10 DAYS	TBD based on manufacturers current availability. Global parts and material shortages has tended to increase lead times.	7-21 days. Drop ship items excluded.	Delivery 2 to 6 weeks for instock items. Customs items 4 to 10 weeks for delivery.
Deviations	MINIMUM ORDER \$50.00If lift gate required, a fee will be incurred.	None	Attribute 9 - Term of Bid - The discount will hold for the term of the bid. However, new catalogs with updated prices are issued January 1st of each year.Attribute 26 - Freight Charges - Free shipping on most orders \$49 and over. Orders under \$49 will be charged a \$9.95 shipping and handling fee. Drop ship items, oversized items, and heavy weight items will be charged a handling fee. Please see attached discount terms and exclusions.	None

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<b>Company Name</b>	<b>Distractions, Inc</b>	<b>FLASH Visual Media</b> (Bluestem Integrated, LLC)	<b>Fred J. Miller Inc.</b>	<b>getpoms.com</b>
<b>S.I.S.D. Vendor Number</b>	<b>105402</b>	<b>115650</b>	<b>104867</b>	<b>118489</b>
<b>Company Contact</b>	Denise Lopez	Alan Mueggenborg	Jason R Littleton	Michele Summerall
<b>Address</b>	12410 Montwood Drive	5301 S 125th East Ave,	8765 Washington Church RD.	7317 La Sobrina Drive
<b>City, State ZipCode</b>	El Paso, Texas 79928	Tulsa OK. 74146	Miamisburg, OH 45342	Dallas, Texas, 75248
<b>Phone</b>	915-593-0803	877-660-0492 x109	937-637-4121	972-385-3035
<b>Fax</b>	915-593-6948	we do not use fax	877.356.3291	972-385-3365
<b>Email</b>	Distractions@swwmail.net	FLASH@bstem.us	jason.littleton@fjminc.com	info@getpoms.com
<b>Website</b>	N/A	www.FLASHVisualMedia.com	www.fjminc.com	getpoms.com
<b>Business Hours</b>	M-F 10:00am-6:00pm Saturday 9:00am-4:00pm	8-5 M-F Central Time	8-5pm M-F Eastern Standard Time	M-Th 9am-4:30pm CST F9am-3pm CST
<b>DUNS Number</b>	Unknown	078610015	na	024763723
<b>Company Quote or Reference</b>	Not Required	N/A	na	N/A
<b>Warranty Period</b>	Stock Items May Be Returned within 14 days Custom Made/Custom Lettering (personalized) items are non-returnable	Products will be replaced if deemed faulty by both customer and FLASH.	Warranty is based on item purchased via specific manufacturer	There's no warranty offered, there is a return window. If you are not satisfied with your stock poms, you may return them within 15 days for a refund provided the poms have not been used.
<b>Return Policy</b>	Stock Items may be returned within 14 days Custom Made and Custom Lettered (Personalized Items) are non-returnable	No Returns. All orders are Custom and by Quote only. Shipping charges will be included on Quote.	Returns or exchanges are for damaged or unused/unopened items up to 30 days	Our goal is for you to be completely satisfied with your merchandise. However, because custom orders are made just for you, they are not returnable or refundable. Additionally, all sales on our discou
<b>Vendor Pays S&amp;H</b>	Yes	No	No	Yes
<b>Delivery</b>	12 days for items in stock 8-10 weeks custom made and custom lettered items	10 business days. Longer during August/September.	Based on items ordered. In stoick items are shipped same day or following day based on time of order placement.	Most of our products are custom made & therefore take 5-15 business days of production, depending on the order size & the season the order is placed in. For quick deadlines we recommend ordering stock poms, which typically ship within 48hrs of an order.
<b>Deviations</b>	None	All orders are Custom and by Quote only. Shipping charges will be included on Quote.	No deviations	Shipping and handling charges are dependent on the current FedEx rates.

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<b>Company Name</b>	<b>Jimmy Olivas Uniforms</b>	<b>Romeo Music</b>	<b>Southeastern Performance Apparel (Southeastern Career Apparel)</b>	<b>Texas Scenic Company, Inc.</b>
S.I.S.D. Vendor Number	<b>101615</b>	<b>102680</b>	<b>101060</b>	<b>104930</b>
Company Contact	Jimmy Olivas Uniforms	julie Romeo	Peter Weeks	Michael Freeman
Address	600 Cinnamon Teal Circle;	136 Levee Pl,	142 S Woodburn Dr	8053 Potranco Rd,
City, State ZipCode	El Paso, TX 79932	Coppell, TX 75019	Dothan, AL 36305	San Antonio, TX 78251
Phone	(915) 204-2462	2146736002	800-821-8270	210 684 0091
Fax	(915) 858-6711	972-899-0140	800-239-1576	210 684 4557
Email	jolivas11 @elp.rr.com	julie@romeomusic.net	contactus@sepapparel.com	bids@texasscenic.com
Website	N/A	www.romeomusic.net	www.sepaapparel.com	texasscenic.com
Business Hours	Mon- Fri 9:00 AM-5:00 PM MST	8-5 M-F, CST	8am - 5pm Central Time	Central 8am to 5pm
DUNS Number	N/A	79-121-9079	118036078	008111106
Company Quote or Reference	N/A	N/A	SISD 2	n/a
Warranty Period	30 DAYS	1 yr warranty on All Electronic items, 10yr part and labor warranty on HP704 and Baldwin Pianos, Other digital pianos 3 year warranty	2 year with normal care	Warranty dependent on items and manufacturer. LED lighting fixtures have a five year mechanical and 10 year LED array warranty. Other products only one year.
Return Policy	WITH MANUFACTURER'S RETURN AUTHORIZATION	items may be returned for up to 14 days for unopened/unused product. If product has been opened and used there will be a 15% restocking fee	Return for Exchange or credit within 30 days of purchase	All returns require prior approval and an RMA #. No returns allowed on custom manufacture product.
Vendor Pays S&H	Yes	Yes	<b>No</b>	Yes
Delivery	IMMEDIATE TO 6 WEEKS	2-4 weeks	35 days or less	In stock product 3 to 7 days. Delivery will be provided on non stock items at time of quotation.
Deviations	N/A	N/A	No deviations	None

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<b>Company Name</b>	<b>The Mariachi Connection, Inc.</b>	<b>Theatre House (Fourth Wall LLC)</b>	<b>Varsity Spirit Fashion &amp; Supplies, LLC (Varsity Brands Holding Co., Inc.)</b>	<b>Woodwind &amp; Brasswind, Musician's Friend, Music &amp; Arts, Guitar Center (Guitar Center Stores Inc)</b>
S.I.S.D. Vendor Number	<b>PENDING</b>	<b>118490</b>	<b>109551</b>	<b>109271</b>
Company Contact	Josie Benavidez	Marty Boyer	Taylor Goad	Gregory Spretnjak
Address	2106 W Commerce St	400 West 3rd St.,	3131 Appling Road	PO BOX 5111
City, State ZipCode	San Antonio TX 78207	Covington, KY 41011	Bartlett, TN 38133	Westlake Village, CA 91359-5111
Phone	210-271-3655	859-431-2414	800-533-8022 x 4475	800-346-4448
Fax	210-2713654	859-431-1837	No fax - Please use email below	800-266-5962
Email	Josie_benavidez@yahoo.com	martyb@theatrehouse.com	oebids@varsity.com	schools@wwbw.com
Website	www.mariachiconnection.com	www.theatrehouse.com	www.varsity.com	www.wwbw.com
Business Hours	Mon-Fri 10:00-6:00 Sat 10:00-3:00P M Central	9:00-6:00 EST	8a-5p Central	9-6 EST
DUNS Number	072467850	081081785	19-634-8577	180653912
Company Quote or Reference	N/A	N/A	22-7312	GS06022022111W E2305
Warranty Period	90 days on all clothing and instruments	Warranty of products are guaranteed for 30 days.	We do not have a "warranty." Varsity Spirit Fashion stands behind its product and will ensure quality material.	All products supplied are new and carry full manufacturer's warranty.
Return Policy	No returns on special orders, 30 days	Returns are accepted with 30 days with items returned in as-new condition.	All in-stock items may be exchanged or returned within 30 days after the receipt of your merchandise. Custom, made-to-order items are not eligible for return unless defective.	30 day return policy with the assistance of our school service staff. Some items if opened are non-returnable.
Vendor Pays S&H	<b>No</b>	Yes	Yes	Yes
Delivery	7- 30 days for stock items, special orders 2-4 months for mariachi uniforms or custom folklorico dresses	2 to 3 days	30-75 days	In stock items 3-5 business days
Deviations	All orders will be charge freight on a separate line item, by weight, dimensions and destination. No returns an custom orders or special orders.	None	None.	None

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Awarded Vendor	Line 1: Lot I Performing Arts Equipment, Accessories, and Supplies: Raincoat - Full length vinyl, heavy with hood and draw strings, underarm vents, no opening, slip over type (pancho)							
	Name	Qty	UOM	Unit Price	Extended	Note to Buyer	Brand Name	Product Number
Primary	Jimmy Olivas Uniforms	1	EA	\$7.95	\$7.95		STYLE PLUS #SP-3001	#3001
Secondary	Distractions, Inc	1	EA	\$8.25	\$8.25	Please see attachment for website link	Style Plus	3001

Awarded Vendor	Line 2: Lot I Performing Arts Equipment, Accessories, and Supplies: All Weather Performance Coats - Thinsulate quilted lining, nylon outer shell, mid calf length, sipper and snap closures, loose fitting, tra							
	Name	Qty	UOM	Unit Price	Extended	Note to Buyer	Brand Name	Product Number
Primary	Fred J. Miller Inc.	1	EA	\$84.50	\$84.50		Pro Tek Made-to-Order RainCoat	#6060 with snaps and Thinsulate® Quilted Lining
Secondary	Distractions, Inc	1	EA	\$125.55	\$125.55	Please see attachment for website link	Style Plus	6060

Awarded Vendor	Line 3: Lot I Performing Arts Equipment, Accessories, and Supplies: Crunch Style Pole Tips - Rubber cap, 1" in white or black							
	Name	Qty	UOM	Unit Price	Extended	Note to Buyer	Brand Name	Product Number
Primary	Jimmy Olivas Uniforms	1	EA	\$1.75	\$1.75		STYLE PLUS #SP-CT	#SP-CT
Secondary	Distractions, Inc	1	EA	\$1.75	\$1.75	Please see attachment for website link	Style Plus	Crutch (Black and White Available)

Awarded Vendor	Line 4: Lot I Performing Arts Equipment, Accessories, and Supplies: Catalog Discount - Color Guard/Marching Equipment and Supplies to include but not limited to sabres, rifles, flag poles, field props, vinyl tape, gloves, equipment bags, etc.							
	Name	Qty	UOM	Percent Off	Note to Buyer			
✓	Fred J. Miller Inc.	1	EA	0.0%				
✓	Distractions, Inc	1	EA	0.0%	Please see attachment for website link			
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT. www.styleplusband.com; www.dshowcase.com; www.awishcometrue.com			
✓	FLASH Visual Media (Bluestem Integrated, LLC)	1	EA	0.0%	All orders are Custom and by Quote only. Shipping charges will be included on Quote.			

Awarded Vendor	Line 5: Lot I Performing Arts Equipment, Accessories, and Supplies: Catalog Discount on Show Pom Poms - vinyl with metallics - assorted colors and sizes.							
	Name	Qty	UOM	Percent Off	Note to Buyer			
✓	Varsity Spirit Fashion & Supplies, LLC (Varsity Brands Holding Co., Inc.)	1	EA	0.0%	Varsity Spirit Fashions & Supplies, LLC is offering Free Shipping on all orders placed under this bid.			
✓	Distractions, Inc	1	EA	10.0%	Please see attachment for website link			
✓	getpoms.com	1	EA	0.0%	getpoms.com offers 0-10% discount depending on order type and size.			

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<b>Line 6: Lot I Performing Arts Equipment, Accessories, and Supplies: Catalog Discount on any team spirit/performance/dance classroom clothing and accessories to include but not limited to dance/color guard costuming, performance travel bags, warm-ups, shoes, poms, etc.</b>					
<b>Awarded Vendor</b>	<b>Name</b>	<b>Qty</b>	<b>UOM</b>	<b>Percent Off</b>	<b>Note to Buyer</b>
✓	Fred J. Miller Inc.	1	EA	0.0%	
✓	Varsity Spirit Fashion & Supplies, LLC (Varsity Brands Holding Co., Inc.)	1	EA	0.0%	Varsity Spirit Fashions & Supplies, LLC is offering Free Shipping on all orders placed under this bid.
✓	Distractions, Inc	1	EA	12.0%	This is a large category. Please see attachment for complete list of vendors with Discount Percentage off. Also see attachment for custom design process.
✓	Dance Designs (Sandra L Welch)	1	EA	25.0%	Capezio, Bodywrappers, Style Plus for flag supplies: <a href="https://styleplusband.com">https://styleplusband.com</a> Black and Pink for Costume & Flag or team uniform customize. <a href="https://www.bpdancewear.com/catalog">https://www.bpdancewear.com/catalog</a> Augusta for practice wear and warm-ups: <a href="https://www.augustasportswear.com/">https://www.augustasportswear.com/</a>
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT <a href="http://www.styleplusband.com">www.styleplusband.com</a> ; <a href="http://www.dshowcase.com">www.dshowcase.com</a> ; <a href="http://www.awishcometrue">www.awishcometrue</a>

<b>Line 7: Lot I Performing Arts Equipment, Accessories, and Supplies: Catalog Discount for fabric; assorted colors and materials that can be used to make flags or any production design.</b>					
<b>Awarded Vendor</b>	<b>Name</b>	<b>Qty</b>	<b>UOM</b>	<b>Percent Off</b>	<b>Note to Buyer</b>
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT. <a href="http://www.styleplusband.com">www.styleplusband.com</a> ; <a href="http://www.dshowcase.com">www.dshowcase.com</a> ; <a href="http://www.awishcometrue">www.awishcometrue</a>
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

<b>Line 8: Lot I Performing Arts Equipment, Accessories, and Supplies: Catalog Discount on floor covers, assorted sizes 13 oz or less, patch kit must be provided with assorted digital designs and colors.</b>					
<b>Awarded Vendor</b>	<b>Name</b>	<b>Qty</b>	<b>UOM</b>	<b>Percent Off</b>	<b>Note to Buyer</b>
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT. <a href="http://www.styleplusband.com">www.styleplusband.com</a> ; <a href="http://www.dshowcase.com">www.dshowcase.com</a> ; <a href="http://www.awishcometrue">www.awishcometrue</a> ; <a href="http://www.electratarp.com">www.electratarp.com</a> <a href="http://www.fieldandfloorfx.com">www.fieldandfloorfx.com</a>
✓	FLASH Visual Media (Bluestem Integrated, LLC)	1	EA	0.0%	All orders are Custom and by Quote only. Shipping charges will be included on Quote.

<b>Line 9: Lot I Performing Arts Equipment, Accessories, and Supplies: Catalog Discount on Flags to include but not limited to stock flags and digitalized flags in assorted sizes and shapes.</b>					
<b>Awarded Vendor</b>	<b>Name</b>	<b>Qty</b>	<b>UOM</b>	<b>Percent Off</b>	<b>Note to Buyer</b>
✓	Fred J. Miller Inc.	1	EA	0.0%	
✓	Distractions, Inc	1	EA	0.0%	Please see attachment for website link
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT. <a href="http://www.styleplusband.com">www.styleplusband.com</a> ; <a href="http://www.dshowcase.com">www.dshowcase.com</a> ; <a href="http://www.awishcometrue">www.awishcometrue</a>
✓	FLASH Visual Media (Bluestem Integrated, LLC)	1	EA	0.0%	All orders are Custom and by Quote only. Shipping charges will be included on Quote. No in-stock flags available.

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Line 10: Lot I Performing Arts Equipment, Accessories, and Supplies: Catalog Discount on show make-up and accessories - assorted brands and products.					
Please Note - Show make-up is not the same as theater make-up.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Dance Designs (Sandra L Welch)	1	EA	25.0%	
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

Line 11: Lot I Performing Arts Equipment, Accessories, and Supplies: Catalog Discount on Equipment utilized in a dance classroom or performance - to include, but not limited to yoga mats, portable ballet barres, resistance bands, etc.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Texas Scenic Company, Inc.	1	EA	0.0%	We can provide Marly and other dace floor material. Discounts applied depending on product and quantity ordered.
✓	Dance Designs (Sandra L Welch)	1	EA	25.0%	
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT. www.balletbarresonline.com; www.styleplusband.com; www.dshowcase.com

Line 12: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount for fabric; assorted color and materials that can be used to make theatrical costuming.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0.0%	
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

Line 13: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on theatrical costuming - must include various pieces and may be specific to any time in history.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Distractions, Inc	1	EA	12.0%	Please see attachment for custom designs process as well as a list of some of the productions we have costumed for SISD schools. We have provided custom theater costuming over the years to Americas High School, Clarke Middle School, Sanchez Middle School, Socorro Middle School, and El Dorado High School. Pricing is dependent upon design and fabrics selected.
✓	The Mariachi Connection, Inc.	1	EA	10.0%	
✓	Dance Designs (Sandra L Welch)	1	EA	25.0%	Supplier of period costumes is Forum Novelties & Rubies Costumes. <a href="https://rubies.com/">https://rubies.com/</a>
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

Line 14: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on theatrical costuming rental - must include various pieces and may be specific to any time in history.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
No Award					No Award

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Line 15: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on make-up - to include, but not limited to costuming make-up, over the counter make-up, etc.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Texas Scenic Company, Inc.	1	EA	0.0%	Discounts are available depending on product and quantity ordered.
✓	Dance Designs (Sandra L Welch)	1	EA	25.0%	Dance Designs official Ben Nye theatrical Professional Makeup for Stage, SFX, and Beauty distributor. <a href="https://www.bennye.com/">https://www.bennye.com/</a>
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

Line 16: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on theater production materials - to include, but not limited to hand-held props, large props, production materials, etc.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Texas Scenic Company, Inc.	1	EA	0.0%	Discounts are available depending on product and quantity ordered.
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

Line 17: Lot II Theater Equipment, Accessories, and Supplies: Basic One-Act Play Set. Must include all 28 pieces, painted UIL Grey Color, no fabric.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
No Award					No Award

Line 18: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on One-Act Play set miscellaneous pieces or accessories to include, but not limited to windows, doors, miniature sets, storage cart, etc.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

Line 19: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on Playwright Publishing Companies to include but not limited to UIL One Act Play Publishers.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
No Award					No Award

Line 20: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on Theatrical Lighting Equipment both LED and Incandescent, ETC or Equal.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Romeo Music	1	EA	10.0%	discount from lowest price at <a href="http://www.romeomusic.net">www.romeomusic.net</a>
✓	Aves Audio Visual Systems, Inc.	1	EA	3.0%	
✓	Texas Scenic Company, Inc.	1	EA	5.0%	Discounts are available depending on product and quantity ordered.
✓	Barbizon Light of Texas (Barbizon Light of the Rockies)	1	EA	25.0%	
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	



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Line 21: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on Theatrical Lighting Equipment both LED and Effects, Chauvet and Elation or Equal.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Romeo Music	1	EA	10.0%	discount from lowest price at www.romeomusic.net
✓	Aves Audio Visual Systems, Inc.	1	EA	3.0%	
✓	Texas Scenic Company, Inc.	1	EA	5.0%	Discounts are available depending on product and quantity ordered.
✓	Barbizon Light of Texas (Barbizon Light of the Rockies)	1	EA	25.0%	
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

Line 22: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on media accessories to include, but not limited to microphones, digital and/or analog cables, connectors, speakers, etc.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Romeo Music	1	EA	10.0%	discount from lowest price at www.romeomusic.net
✓	Woodwind & Brasswind, Musician's friend, music & Arts, Guitar Center (Guitar Center Stores Inc)	1	EA	3.0%	3% is the minimum discount for instruments and equipment, 10% is the minimum for printed materials. Please refer to Catalog Discount Bid document in attachments for additional discounts available. Additional discounts are often available by sending your list of items to our school service staff for a specific quotation. Please use our bid # GS06022022111W E2305 with any correspondence regarding this bid for quote requests.
✓	Aves Audio Visual Systems, Inc.	1	EA	3.0%	
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT. www.hbprosound.com; www.avx-tech.com; www.harristeller.com; www.mccormicks.com; www.stlouismusic.com

Line 23: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on Stage Curtain and Drops: Specifications on type of material, weight, size and construction will be provided for quote at time of need.					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Texas Scenic Company, Inc.	1	EA	0.0%	Discounts are available depending on product and quantity ordered. We sew all sizes and materials for curtains and drops.
✓	Barbizon Light of Texas (Barbizon Light of the Rockies)	1	EA	25.0%	

Line 24: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount for curtain repair including repair materials					
Awarded Vendor	Name	Qty	UOM	Percent Off	Note to Buyer
✓	Texas Scenic Company, Inc.	1	EA	0.0%	Depends on extent of repair.

**Visual Performing Arts Supplies and Accessories, RFP No. E2305**

<b>Line 25: Lot II Theater Equipment, Accessories, and Supplies: Catalog Discount on any Theatrical Equipment or Materials not mentioned above.</b>					
<b>Awarded Vendor</b>	<b>Name</b>	<b>Qty</b>	<b>UOM</b>	<b>Percent Off</b>	<b>Note to Buyer</b>
✓	Romeo Music	1	EA	10.0%	discount from lowest price at <a href="http://www.romeomusic.net">www.romeomusic.net</a>
✓	Woodwind & Brasswind, Musician's friend, music & Arts, Guitar Center (Guitar Center Stores Inc)	1	EA	3.0%	3% is the minimum discount for instruments and equipment, 10% is the minimum for printed materials. Please refer to Catalog Discount Bid document in attachments for additional discounts available. Additional discounts are often available by sending your list of items to our school service staff for a specific quotation. Please use our bid # GS06022022111W E2305 with any correspondence regarding this bid for quote requests.
✓	Aves Audio Visual Systems, Inc.	1	EA	3.0%	
✓	Texas Scenic Company, Inc.	1	EA	0.0%	curtain track, counterweight systems, rope and other hardware. Discounts are available depending on product and quantity ordered.
✓	Barbizon Light of Texas (Barbizon Light of the Rockies)	1	EA	25.0%	
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT. <a href="http://www.hbprosound.com">www.hbprosound.com</a> ; <a href="http://www.avx-tech.com">www.avx-tech.com</a> ; <a href="http://www.harristeller.com">www.harristeller.com</a> ; <a href="http://www.styleplusband.com">www.styleplusband.com</a> ; <a href="http://www.dshowcase.com">www.dshowcase.com</a>
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	

<b>Line 26: Lot II Performing Arts Equipment, Accessories, and Supplies: Catalog Discount on any Performing Arts Equipment or Supplies not mentioned above.</b>					
<b>Awarded Vendor</b>	<b>Name</b>	<b>Qty</b>	<b>UOM</b>	<b>Percent Off</b>	<b>Note to Buyer</b>
✓	Fred J. Miller Inc.	1	EA	0.0%	
✓	Southeastern Performance Apparel (Southeastern Career Apparel)	1	EA	0.0%	
✓	Romeo Music	1	EA	10.0%	discount from lowest price at <a href="http://www.romeomusic.net">www.romeomusic.net</a>
✓	Woodwind & Brasswind, Musician's friend, music & Arts, Guitar Center (Guitar Center Stores Inc)	1	EA	3.0%	3% is the minimum discount for instruments and equipment, 10% is the minimum for printed materials. Please refer to Catalog Discount Bid document in attachments for additional discounts available. Additional discounts are often available by sending your list of items to our school service staff for a specific quotation. Please use our bid # GS06022022111W E2305 with any correspondence regarding this bid for quote requests.
✓	The Mariachi Connection, Inc.	1	EA	10.0%	
✓	Dance Designs (Sandra L Welch)	1	EA	10.0%	
✓	Barbizon Light of Texas (Barbizon Light of the Rockies)	1	EA	25.0%	
✓	Jimmy Olivas Uniforms	1	EA	0.0%	5% TO 15% BID DISCOUNT. <a href="http://www.hbprosound.com">www.hbprosound.com</a> ; <a href="http://www.avx-tech.com">www.avx-tech.com</a> ; <a href="http://www.mccormicks.com">www.mccormicks.com</a> ; <a href="http://www.harristeller.com">www.harristeller.com</a> ; <a href="http://www.styleplusband.com">www.styleplusband.com</a> ; <a href="http://www.dshowcase.com">www.dshowcase.com</a> ; <a href="http://www.awishcometrue.com">www.awishcometrue.com</a>
✓	Blick Art Materials (Blick Art Materials, LLC)	1	EA	20.0%	Exclusions apply. See attached discount terms and exclusions.
✓	FLASH Visual Media (Bluestem Integrated, LLC)	1	EA	0.0%	All orders are Custom and by Quote only. Shipping charges will be included on Quote.
✓	THEATRE HOUSE (Fourth Wall LLC)	1	EA	5.0%	